



Intuition

***Know-How***

# Digital Learning for Financial Markets

**Release 3: September 2020**



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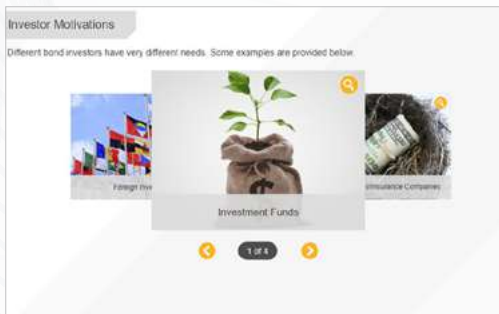


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# 01

# Fundamentals of Banking & Finance



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- Business of Asset Management
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- Business of Pensions & Retirement
- Business of Insurance

## Interest Rate Mathematics

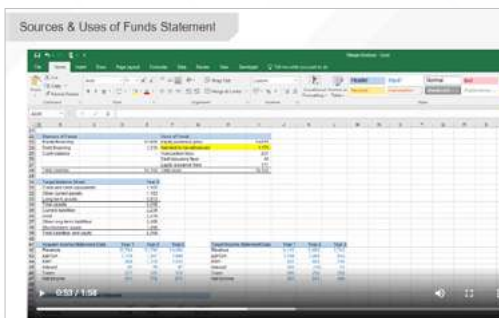
- Interest Calculations
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# 01

# Fundamentals of Banking & Finance



## Excel Techniques

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- Monetary Policy Analysis
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## Global Financial Crisis

- Global Financial Crisis – Causes, Impact, & Legacy

“Some great tips on using Excel. Loved the videos and practical exercises.”

– Analyst



# 02

## Capital Markets



**Simple Yield**

Simple yield measurements (which are common in the Japanese Government Bond (JGB) market) adjust the current yield by amortizing any capital gains/losses on a straight-line basis.

**Example**

A 5-year bond paying an annual coupon of 5% is trading at a price of 99.75%.

What is the simple yield?

$$\text{Simple Yield} = \frac{\text{Annual Interest}}{\text{Bond Price}} \times \frac{1 - \text{Bond Price}}{\text{Bond Price}}$$

$$\text{Simple Yield} = \frac{5\%}{99.75\%} \times \frac{1 - 99.75\%}{99.75\%} = 5.063\%$$

**Bond-Swap Equivalence**

Issuing an FRN and simultaneously buying a fixed rate bond with the same maturity is economically equivalent to paying floating and receiving fixed on an interest rate swap (IRS). If both the FRN and the fixed rate bond are priced at par and have an exact number of years to run, then the net settlement cost will be zero as will the net principal proceeds at maturity.

Net cash flows could be further reduced by making the payment dates of the FRN and the fixed coupon bond coincide. However, with real bonds there would be real cash flows, even where – taken with other concurrent transactions – the cash flows net to reduced amounts or even to zero.

### Money Markets

- Interbank Market
- Interest Rate Benchmarks – An Introduction
- BBSW & Other Australian Benchmarks
- Money Market Securities – An Introduction
- Money Market Securities – Pricing
- Repurchase Agreements (Repos)
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### Fixed Income Analysis

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- Yield Curves – An Introduction
- Yield Curves – Construction
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### Fixed Income Strategies

- Fixed Income Strategies – An Introduction
- Relative Value Trading
- Fixed Income Strategies – Running a Book

### Bond Markets

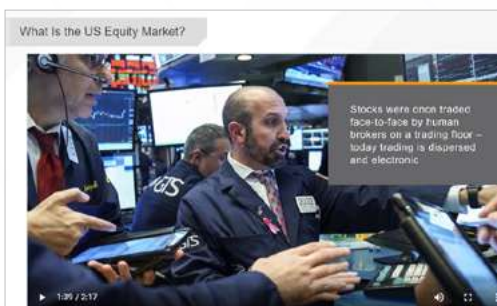
- US Bond Market
- Municipal Bonds (US) – An Introduction
- Municipal Bonds (US) – Investing
- UK Bond Market
- European Bond Market
- Japanese Bond Market
- Hong Kong Bond Market
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### Equity Valuation & Analysis

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## Capital Markets



### Equity Trading

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- Convertibles – Valuation
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- FX Forward Market – An Introduction
- FX Forward Market – Calculating Swap/Forward Points & Cross Rates
- FX Forward Market – Uses of Outrights & FX Swaps
- FX Forward Market – Short-Dated Outrights & FX Swaps
- FX Forward Market – Cross-Currency Borrowing & Investing
- FX Forward Market – FX Swap Trading
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- FX Options
- Foreign Exchange – Factors Influencing Exchange Rates
- FX Swaps & Outrights – Scenario



# 02

## Capital Markets



### Black Scholes & Volatility

We can observe how a change in volatility might be expected to impact the value of an option. From the Black-Scholes formula, we know that  $d_1$  and  $d_2$  are:

$$d_1 = \frac{\ln\left(\frac{S}{K}\right) + \left(r + \frac{\sigma^2}{2}\right)T}{\sigma\sqrt{T}}$$

$$d_2 = \frac{\ln\left(\frac{S}{K}\right) + \left(r - \frac{\sigma^2}{2}\right)T}{\sigma\sqrt{T}}$$

Based upon its similarity to  $d_1$ , the  $d_2$  equation can be rearranged as:

$$d_2 = d_1 - \sigma\sqrt{T}$$

Therefore, any difference between  $d_1$  and  $d_2$  is a function of a product of volatility and (the square root of) time.

Remember that  $N(d_1)$  and  $N(d_2)$  are probabilities that a random variable – having a standardized normal distribution – will have a value less than  $d_1$  and  $d_2$ .

If volatility ( $\sigma$ ) or time to expiration ( $\sqrt{T}$ ) is zero, then we go from:

$$d_2 = d_1 - \sigma\sqrt{T}$$

to:

$$d_2 = d_1 - 0$$

Consequently,  $N(d_1)$  will equal  $N(d_2)$ . The value of the option will be simply be its intrinsic value:  $\max(K; S - K)$ . Therefore, we say time value occurs when  $\sigma \cdot T$  is positive.

### Formula Pricing

Final pricing is determined using simple formulas:

$$\text{Price}_A = \text{Price}_B \pm \text{Differential}$$

Where:

$\text{Price}_A$  = Price of particular oil

$\text{Price}_B$  = Benchmark price

Differential = Discount/Premium

The differential is set at a level such that the final price of the oil incorporates changes due to quality (gravity or sulfur content). The differential will also vary by destination.



## Commodities

- Commodities – An Introduction
- Commodities – Trading
- Commodities – Oil
- Commodities – Natural Gas
- Commodities – Coal
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- Derivatives – An Introduction
- Derivatives – Markets
- Forwards & Futures – An Introduction
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## Forwards & Futures

- Forwards & Futures – Markets
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- Option Valuation – Key Concepts
- Option Valuation – Sensitivities & Outcomes
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- Option Valuation – American Options
- Option Valuation – Binomial Techniques
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- Option Greeks – Vega, Theta, & Rho
- Option Greeks – Second-Order Sensitivities
- Option Trading – Combination Strategies
- Option Trading – Spread Strategies
- Option Trading – Managing an Options Portfolio

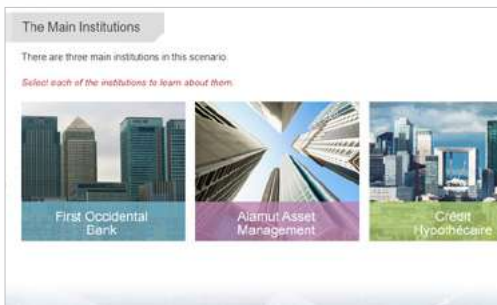
# 02

## Capital Markets



Monte Carlo: Example (cont'd)

Scenario	Change in Price	Monte Carlo Simulation	Current Price	Current Price	Current Price
Scenario 1	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 2	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 3	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 4	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 5	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 6	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 7	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 8	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 9	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 10	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 11	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 12	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 13	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 14	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 15	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 16	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 17	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 18	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 19	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 20	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 21	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 22	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 23	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 24	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 25	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 26	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 27	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 28	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 29	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 30	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 31	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 32	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 33	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 34	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 35	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 36	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 37	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 38	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 39	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 40	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 41	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 42	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 43	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 44	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 45	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 46	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 47	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 48	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 49	0.0000	0.0000	0.0000	0.0000	0.0000
Scenario 50	0.0000	0.0000	0.0000	0.0000	0.0000



### Interest Rate Options

- Interest Rate Options – An Introduction
- Interest Rate Options – Types
- Interest Rate Options – Pricing
- Interest Rate Options – Applications
- Interest Rate Options – Market Considerations

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- Swaps – Sensitivities & Risk Management
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## Capital Markets



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- Securitization – CDOs

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- Loan Trading

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- Islamic Banking & Finance – Financial Instruments
- Islamic Money & Capital Markets
- Sukuk Market
- Islamic Banking & Finance – Wealth Management

# 03 Investment Banking

## EPS Accretion/Dilution Analysis

EPS accretion/dilution analysis determines the impact of a deal on EPS.

## Steps Involved in a Transaction Comparables Analysis

A transaction comps relies on an active M&A market in the target company's sector. Analysts look at similar deals that have been completed to see the offer price per share for those deals and compare them to the current market price of the share. Any additional amount is called the **premium**.

The process that an analyst goes through to determine a valuation using this method is as follows:



## Financial Statement Analysis

- Accounting – An Introduction
- Accounting – An Introduction
- Accounting Mechanics – Scenario
- Balance Sheet – An Introduction
- Balance Sheet – Analysis
- Income Statement – An Introduction
- Income Statement – Analysis
- Statement of Cash Flows – An Introduction
- Statement of Cash Flows – Analysis
- Three-Statement Modeling

## Corporate Finance

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- Corporate Finance – Capital Structure & Liquidity
- Corporate Finance – Cost of Capital
- Corporate Finance – Raising Capital
- Corporate Finance – Project Appraisal & Capital Budgeting
- Corporate Finance – Measuring Business Performance
- Corporate Finance – Payout Policy
- Mergers & Acquisitions (M&A) – An Introduction
- Mergers & Acquisitions (M&A) – Analysis
- Corporate Finance – Scenario

## Corporate Valuation

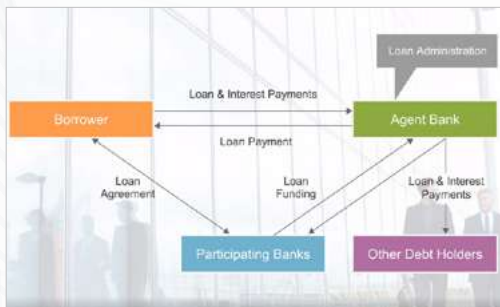
- Corporate Valuation – An Introduction
- Corporate Valuation – Trading Comparables
- Corporate Valuation – Transaction Comparables
- Corporate Valuation – DCF Analysis
- Corporate Valuation – LBO Analysis
- LBO Model building – Excel Interactive
- Corporate Valuation – Merger Analysis
- Merger Model Building – Excel Interactive

## Financial Management

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- Working Capital Management
- Cash Management
- Credit Management
- Financial Planning & Modeling
- Financial Management – Scenario



# 04 Corporate Banking



## Understanding the Corporate Banking Business

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- Corporate Banking Products – An Introduction
- Corporate Banking Relationship Management – An Introduction
- Corporate Banking Relationship Management in Practice

## Corporate Banking Products (Credit)

- Corporate Banking Products – Short-Term Finance
- Corporate Banking Products – Accounts Receivable Finance
- Corporate Banking Products – Term Finance
- Corporate Banking Products – Asset-Based Finance
- Corporate Banking Products – Trade Finance
- Corporate Banking Products – Project Finance
- Corporate Banking Products – Syndicated Lending

## Corporate Banking Products (Noncredit)

- Corporate Banking Products – Cash Management
- Corporate Banking Products – Payments
- Corporate Banking Products – Risk Management
- Corporate Banking & Interest Rate Risk – Scenario
- Corporate Banking Products – Advisory & Other Services

## Trade Finance

- Trade Finance – An Introduction
- Open Account Trading
- Documentary Collections
- Letters of Credit – An Introduction
- Letters of Credit in Practice
- Uniform Customs & UCP 600
- Export & Import Finance
- Export Credit Agencies (ECAs)
- Structured Trade & Commodity Finance
- Bonds & Guarantees
- Trade Finance Documentation & Incoterms

## Transaction Banking

- Transaction Banking – An Introduction
- Transaction Banking – Payments Services
- Transaction Banking – Cash Management Services
- Transaction Banking – Regulatory Influences

# 05 Banking Risk Management



## Banking Risk Management

- Risk – Primer
- Risk Management – An Introduction
- Risk Management – Risk Types & Measurement
- Risk Management – Risk Modeling
- Risk Management – Business Strategy & Risk Decision-Making
- Risk Management – Tools & Techniques
- Stress Testing – An Introduction
- Stress Testing in Practice
- Risk Management – Reporting

## Introduction to Credit Risk

- Credit Risk – An Introduction
- Credit Risk – Types
- Credit Risk – Measurement & Capital Requirements
- Credit Risk – Lessons from the Financial Crisis

## Credit Risk Management

- Credit Risk Management – An Introduction
- Credit Risk Management – Framework
- Credit Risk Management – Stakeholders
- Credit Risk Management – Strategic & Business Unit Management
- Credit Risk Management – Credit Culture
- Credit Risk Management – Risk/Reward
- Credit Risk Management – Data & Reporting

## Credit Risk Appetite

- Credit Risk Appetite – An Introduction
- Credit Risk Appetite – Customer & Industry Risk
- Credit Risk Appetite – Product & Country Risk

## Credit Risk Measurement

- Credit Risk Measurement – An Introduction
- Credit Risk Measurement – PD & Risk Rating
- Credit Risk Measurement – EAD & LGD
- Credit Risk Measurement – Capital Calculations
- Credit Risk Measurement – Models

## Credit Risk Customer Management

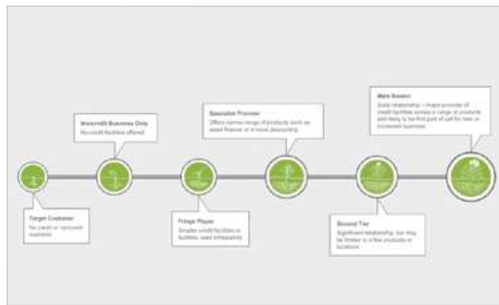
- Credit Risk Customer Management – An Introduction
- Credit Risk Customer Management – Credit Facilities
- Credit Risk Customer Management – Structuring Credit Facilities
- Credit Risk Customer Management – Covenants & Credit Decisions

## Credit Analysis

- Credit Analysis – An Introduction
- Credit Analysis – Balance Sheet Analysis
- Credit Analysis – Income Statement Analysis
- Credit Analysis – Cash Flow Analysis
- Credit Analysis – Performance & Other Measures
- Credit Analysis – Forecasting
- Credit Analysis – Other Factors
- Credit Analysis – Scenario



# 05 Banking Risk Management



**Market Risk Management & Regulatory Requirements**

It is the responsibility of a bank's board to define market risk appetite at a high level and to ensure there is a robust risk management framework in place so that any market risks accepted are within appetite (and remain so as long as the is exposed to these risks).

The board is also responsible for ensuring that the bank complies with all applicable regulatory requirements with respect to the calculation and reporting of market risk measures, the holding of adequate capital for market risk, and the meeting disclosure requirements in relation to market risk.

## Credit Risk Mitigation

- Credit Risk Mitigation – An Introduction
- Credit Risk Mitigation – Collateralization
- Credit Risk Mitigation – Other Types of Mitigant
- Credit Risk Mitigation – Management & Realization

## Problem Credit Management

- Problem Credit Management – An Introduction
- Problem Credit Management – Early Stage Problem Credits
- Problem Credit Management – Late Stage Problem Credits
- Problem Credit Management – Accounting for Problem Credits

## Counterparty Credit Risk (CCR) Management

- Counterparty Credit Risk (CCR) – An Introduction
- Counterparty Credit Risk (CCR) – Measurement
- Counterparty Credit Risk (CCR) – Management

## Market Risk Management

- Market Risk – An Introduction
- Market Risk – Measurement
- Market Risk – Management
- VaR & Expected Shortfall – An Introduction
- VaR & Expected Shortfall – Measurement

## Interest Rate Risk Management

- Interest Rate Risk – An Introduction
- Interest Rate Risk – Measurement
- Interest Rate Risk – Management

## Liquidity Risk Management

- Liquidity Risk – An Introduction
- Liquidity Risk – Measurement
- Liquidity Risk – Management

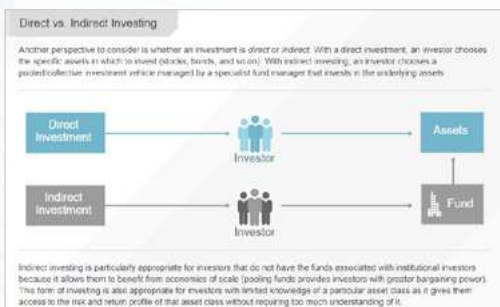
## Operational Risk Management

- Operational Risk – An Introduction
- Operational Risk – Measurement & Reporting
- Operational Risk Management – Tools & Techniques
- Operational Risk Management – Developments & Emerging Risks

## Bank ALM & Treasury Management

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# 06 Investment Management



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- Risk & Return – Portfolios
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- Capital Asset Pricing Model (CAPM)
- APT & Factor Models
- Factor-Based Investing – Primer
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- Portfolio Management – Behavioral Theory
- Portfolio Performance – Measures
- Portfolio Performance – Attribution Analysis

## Asset Allocation & Portfolio Construction

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- Strategic Asset Allocation (SAA)
- Tactical Asset Allocation (TAA)
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- Investment Policy Statements

## Asset Classes

- Asset Classes – Primer
- Asset Classes & Investing
- Asset Classes – Types

## Exchange Traded Funds (ETFs)

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## Investment Companies (US)

- Mutual Funds (US) – An Introduction
- Mutual Funds (US) – Investing
- Mutual Funds (US) – Types
- Closed-End Funds (US)
- Unit Investment Trusts (US)

## Collective Investment Schemes (UK)

- Collective Investment Schemes (UK)

## Alternative Assets

- Alternative Assets – An Introduction
- Liquid Alternatives

## Hedge Funds

- Hedge Funds – An Introduction
- Hedge Funds – Investing
- Hedge Funds – Strategies



# 06 Investment Management



## Private Equity

- Private Equity – An Introduction
- Private Equity – Investing

## Real Estate

- Real Estate – An Introduction
- Real Estate – Investing
- Real Estate – Valuation

## ESG & SRI

- ESG & SRI – Primer
- ESG & SRI – An Introduction
- ESG & SRI – Investing
- ESG Factors
- SRI Strategies

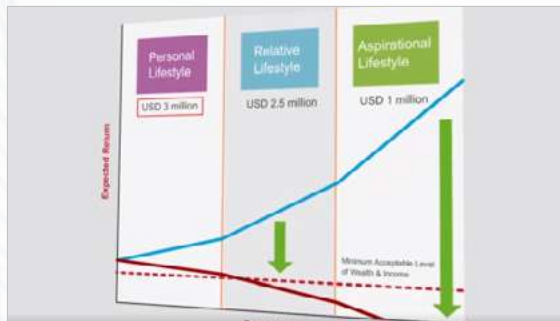
## Risk Management for Asset Managers

- Risk Management for Asset Managers – An Introduction
- Asset Management – Operational Risk
- Asset Management – Market Risk
- Asset Management – Credit Risk & Counterparty Credit Risk (CCR)
- Asset Management – Liquidity Risk
- Asset Management – Other Risks

“ This course has helped me keep up to date with developments in the industry and meet my CPE requirements ”

– Portfolio Manager

# 07 Private Wealth Management



## Understanding the Private Wealth Management Business

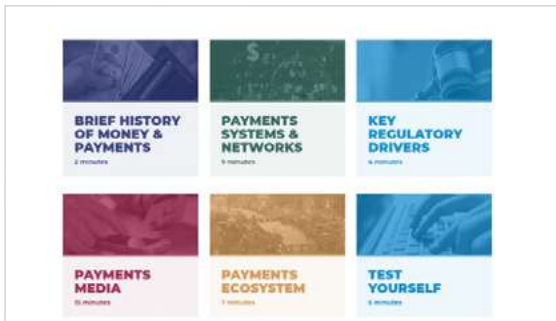
- Private Wealth Management – Clients
- Private Wealth Management – Ultra-HNWIs & Family Offices
- Private Wealth Management – Client Investment & Wealth Allocation
- Private Wealth Management – Client Acquisition & Relationship Management
- Private Wealth Management – Becoming a Trusted Advisor
- Private Wealth Management – Behavioral Finance
- Private Wealth Management – Compliance Considerations

## Private Wealth Management Products & Services

- Private Wealth Management – Banking & Deposit Services
- Private Wealth Management – Credit & Lending Services
- Private Wealth Management – Investment Services
- Private Wealth Management – Alternative Investments
- Private Wealth Management – Financial Planning
- Private Wealth Management – Estate Planning
- Private Wealth Management – Scenario



# 08 Consumer Banking & Payments



## Payments

- Payments – An Introduction
- PSD2 & Open Banking
- Digital Money & Mobile Payments

## Consumer (Retail) Banking

- Consumer Banking – Products
- Branch Banking
- Banking Channel Management
- Consumer Banking – Marketing
- Consumer Banking – Selling
- Consumer Banking – Customer Service
- Card Issuing – An Introduction
- Cards & Payments – Merchant Acquiring
- Cards – Marketing

“ Using Know-How, my team is able to quickly upskill to adapt to shifting client needs, new products, and new ways of doing business. ”

– Change Execution Leader

# 09 Securities Services



## Custody & Fund Services

- Custody – An Introduction
- Corporate Actions – An Introduction
- Corporate Actions – Types
- Shareholder Servicing
- Fund Types & Structures
- Fund Administration
- Fund Valuation

## Prime Brokerage

- Prime Brokerage – An Introduction
- Prime Brokerage – Services





# 10 FinTech



## FinTech

- Bitcoin & Blockchain
- Blockchain Structure & Security
- Smart Contracts & Blockchain Applications
- Cryptocurrencies & Initial Coin Offerings (ICOs)
- Data Analytics
- Robotic Process Automation (RPA)
- Artificial Intelligence (AI)
- Robo-Advice
- Internet of Things (IoT)
- Enterprise Resource Planning (ERP)

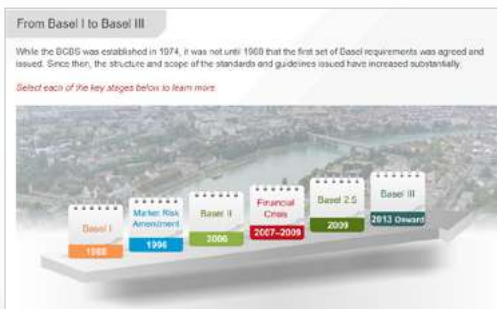


*Know-How  
has helped  
us bring all  
our new staff  
up to speed.  
We've been  
very impressed  
by the range  
and quality of  
content"*



– Learning Consultant:  
Graduate Training Team  
(Onboarding)

# 11 Regulation & Compliance



## Global Financial Regulation

- Financial Regulation – An Introduction
- Financial Authorities (US) – Federal Reserve
- Financial Authorities (US) – SEC
- Financial Authorities (US) – CFTC
- Financial Authorities (UK) – PRA & FCA
- Financial Authorities (UK) – Bank of England
- Financial Authorities (Europe) – ECB
- Financial Authorities (Europe) – ESFS
- Financial Authorities (Japan)
- Financial Authorities (Hong Kong)
- Financial Authorities (Singapore)
- Financial Authorities (China)

## Basel Framework

- Basel III – An Introduction
- Basel III – Pillar 1 & Capital Adequacy
- Basel III – Measurement Approaches
- Basel III – Liquidity & Leverage
- Basel III – Pillar 2 & ICAAP
- Basel III – Pillar 3 & Risk Reporting

## Corporate Governance

- Corporate Governance
- Corporate Social Responsibility (CSR)

## US Regulation

- Dodd-Frank
- Volcker Rule
- US Anti-Money Laundering (AML)
- Foreign Corrupt Practices Act (FCPA)
- FATCA

## European Regulation

- MiFID II/MiFIR – Primer
- MiFID II/MiFIR – Key Requirements
- EMIR
- Market Abuse (Europe)
- UCITS
- AIFM Directive
- CSDR
- PRIIPs
- Insurance Distribution Directive (IDD)
- GDPR
- Solvency II



# 11 Regulation & Compliance

## Scenario: Identifying Abusive Practices

Sarah runs a commodities trading desk at a firm in London and is reviewing the day's trading results with one of her senior managers.

They notice that one of her traders seems to have been regularly selling one type of futures contract to one particular trader while repurchasing it from another market source. The two third-party traders involved are always the same and all orders are fulfilled. The trades seem to be continuing.



## Monetary Authority of Singapore (MAS)

The MAS is Singapore's central bank. The MAS also performs the role of supervisor and regulator of Singapore's financial services sector, overseeing the banking, securities, futures, and insurance industries. It aims to develop and promote Singapore as an international financial centre.

In accordance with its supervisory role, the MAS sets regulations and issues notices and guidelines to financial institutions for the prevention of money laundering and countering of terrorism financing.

In issuing its regulations, notices, and guidelines, the MAS takes into consideration the developments and recommendations made by international bodies such as FATF, the International Monetary Fund, the World Bank, the Basel Committee on Banking Supervision, and the UN Security Council's resolutions that impose sanctions on designated individuals and entities.



## UK Regulation

- UK Anti-Money Laundering (AML)
- UK Conduct Regime
- UK Individual Accountability Regime (IAR)
- UK Market Abuse
- UK Cybercrime
- UK Anti-Bribery & Corruption (ABC)
- UK CASS Regime

## Irish Regulation

- Ireland Anti-Money Laundering (AML)
- Ireland Anti-Bribery & Corruption (ABC)
- Market Abuse (Ireland)

## Other Regulation/Compliance

- Ethics, Culture, & Conduct
- Conflicts of Interest
- Singapore Anti-Money Laundering (AML)
- Hong Kong Anti-Money Laundering (AML)
- UAE Anti-Money Laundering (AML)
- Kingdom of Bahrain Anti-Money Laundering (AML)
- Anti-Bribery & Corruption (ABC) in Asia
- Singapore Personal Data Protection Act (PDPA)
- Sapin II



*Simple and efficient. The tutorials provided exactly what we needed.*



– Chief Compliance Officer

